### A STUDY ON RECRUITMENT AND SELECTION WITH REFERENCE TO

#### TULASI SEEDS PVT LTD, GUNTUR

A project report Submitted in partial fulfillment of the requirement for the award of degree of

#### MASTER OF COMMERCE



### Submitted by NUNSAVATHU HEMANTH NAIK Reg.No:Y23CO01003



Under the Guidance of

Dr.K.SARADA DEVI

MBA., M.Ed., B.L., Ph.D

DEPARTMENT OF COMMERCE
ANDHRA CHRISTIAN COLLEGE

GUNTUR, ANDHRA PRADESH.

2022-2024

#### ANDHRA CHRISTIAN COLLEGE, GUNTURDEPARTMENTOFCOMMERCE

#### CERTIFICATE

This is to certify that this "STUDY ON RECRUITMENT AND SELECTION"

TULASI SEEDS PVT LTD, GUNTUR" has been submitted by NUNSAVATHU

HEMANTH NAIK in partial fulfillment of the requirements for award of degree of

MASTER OF COMMERCE as per the requirement of ACHARYA NAGARJUNA

UNIVERSITY during the academic years 2022 -2024.

Project guide

Dr.K.SARADA DEVI

MBA., M.Ed., B.L., Ph.D

Head of the department

Dr.T.NILOUFERUSHARANI

M.Com.Phil.,Ph.D.

**EXTERNAL EXAMINER** 



#### CERTIFICATE

20.07.2023

This is to certify that Mr.NUNSAVATHU HEMANTH NAIK (Regd.No.Y23CO01003) student from Andhra Christen College, Guntur has successfully completed the project work titled "A STUDY ON RECRUITMENT AND SELECTION" with reference to TULASI SEEDS PVT. LTD., at Guntur, during the period 8 Weeks.

During the project work his participation was found to be good, hardworking and well disciplined.

For TULASI SEEDS PVT LTD



Regd. Office: Tulasi House, # 6-4-6, Arundelpet 4/5, Guntur 522 002, AP, INDIA, 2: +91-863-2223254, www.tulasiseeds.com







#### **CERTIFICATE**

20.07.2023

This is to certify that Mr.NUNSAVATHU HEMANTH NAIK (Regd.No.Y23CO01003) student from Andhra Christen College, Guntur has successfully completed the project work titled "A STUDY ON RECRUITMENT AND SELECTION" with reference to TULASI SEEDS PVT. LTD., at Guntur, during the period 8 Weeks.

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Regd. Office: Tulasi House, # 6-4-6, Arundelpet 4/5, Guntur 522 002, AP, INDIA, 2: +91-863-2223254, www.tulasiseeds.com



#### **DECLARATION**

I NUNSAVATHU HEMANTH NAIK declare that this Project entitled "A STUDY ON RECRUITMENT AND SELECTION" TULASI SEEDS PVT LTD, GUNTUR has been prepared by me to submitted to ANDHRA CHRISTIAN COLLEGE, GUNTUR on partial fulfillment of the requirement for the award of the degree of MASTER OF COMMERCE.

I also declare that the project report is the result of my own effort and that is has not formed the basis for any degree, and other similar title submitted by anybody to ACHARYA NAGARJUNA UNIVERSITY or to any other university in any year.

PLACE:GUNTUR

DATE: 30/4/2024

#### **ACKNOWLEDGEMENT**

I wish to convey my deep sense of gratitude to Dr. K. MOSES, M.Sc., M.Ed., Ph.D., Principal of ANDHRA CHRISTIAN COLLEGE for providing with necessary infra-structural facilities of the Department in completing the project.

I express my sincere thanks to **Dr.T.NILOUFER USHA RANI**, **M.Com.,M.Phil.,Ph.D** Head of the Department of Commerce, for her valuable encouragement, suggestions and guidance in every stage of the completion of this project successfully.

I am deeply indebted to my Project Guide Dr.K.SARADA DEVI., MBA., M.Ed., B.L., Ph.D for her intellectual stimulation, inspiring guidance, constructive criticism and helpful suggestions throughout my project work.

I express my profound sense of gratitude to the lecturers of Department of M.Com. ANDHRA CHRISTIAN COLLEGE, for their co-operation during the period of my project work.

I wish to thank my parents and friends for the co-operation during the period of my project.

(NUNSAVATHU HEMANTH NAIK)

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## CHAPTER – I INTRODUCTION

# A STUDY ON JOB SATISFACTION

# BHARATHI CONSUMER CARE PRODUCTS PVT LTD, WITH REFERENCE TO

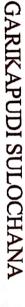
# A project report Submitted in partial fulfillment of the requirement for the award of degree of

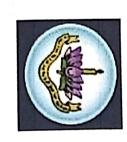
# MASTER OF COMMERCE



Submitted by

Reg. No: Y23CO01007





Under the Guidance of

Dr. V. VANI

M.Com., MBA., MHRM., M.Sc Phychology, Ph.D

DEPARTMENT OF COMMERCE

ANDHRA CHRISTIAN COLLEGE

GUNTUR, ANDHRA PRADESH.

2022-2024

# GUNTUR DEPARTMENT OF COMMERCE ANDHRA CHRISTIAN COLLEGE,

## CERTIFICATE

BHARATHI CONSUMER CARE PRODUCTS PVT LTD. IN GUNTUR has been submitted by GARIKAPUDI SULOCHANA in partial fulfillment of academic years 2022 -2024. requirement of ACHARYA NAGARJUNA UNIVERSITY during the the requirements for award of degree of MASTER OF COMMERCE as per the to certify that this "A STUDY ON JOB SATISFACTION"

Project guide

Dr. V. VANI

M.Com., MBA., MHRM., M.Sc Phychology, Ph.D

Head of the department

Dr. T. NILOUFER USHA RANI

M.Com. Phil., Ph.D.

External Examingo Jour 24

## DECLARATION

"A Study on job Satisfaction Bharathi Consumer Care I GARIKAPUDI SULOCHANA declare that this Project entitled partial fulfillment of the requirement for the award of the degree submitted to ANDHRA CHRISTIAN COLLEGE, GUNTUR on Products Pvt Ltd Guntur has been prepared by me to report is the result of my own effort and that is has not of MASTER OF COMMERCE.I also declare that the project submitted by anybody to ACHARYA NAGARJUNA formed the basis for any degree, and other similar title UNIVERSITY or to any other university in any year.

PLACE: GUNTUR

DATE: 30/ 4/2024

espondence : Door No.24-12-41, 2nd Floor, Natlacheruvu. 1st Line Indira Gandhi Nagar, GUNTUR - 522 003. Phone No. 0863-2225833/2223154 P.P. Fax No. 0863-2220744, E-mail: bccppl@gmail.com HARATHI CONSUMER CARE PRODUCTS PYT

D. No. 12-9-1/AR, Teachers Colony, KODAD - 508 206, Nalgonda Dist., Telangana. Cell : 093941 55559 Survey No.280, 281, Amaravstni Road, Peddabarimi village, Thullur Mandal, Near Nidumukkala, Nidumukkala (Post), GUNTUR - 522 016, Andhra Pradesh, Cell No. 07893083777 , 078931 19090, 09849505631

## CERTIFICATE

Date: 25-09-2023

8 weeks in the area of HR on the topic If "A STUDY ON JOB SATISFAC successfully completed his academic project work during the period from Y23CO01007) M.Com student of Andhra Christian College, Guntur has TION" BHARATHI CONSUMER CARE PRODUCTS PVT LTD. IN GUNTUR. This is to certify that Ms. GARIKAPUDI SULOCHANA (Reg. No:

FOR BHARATHI CONSUMER CARE PRODUCTS BYT LTD

(A.MANICKAVER TO GUNTUR

CHAIRMAN-CUM-EXECUTIVE DIRECTOR

# ACKNOWLEDGEMENT

necessary infra-structural facilities of the Department in completing the project Ph.D., and I wish to convey my deep sense of gratitude to Dr. K. MOSES, M.Sc., M.Ed., Principal of ANDHRA CHRISTIAN COLLEGE for providing with

M.Com., M.Phil., Ph.D Head of the Department of Commerce, for her valuable encouragement, suggestions and guidance in every stage of the completion of this project successfully. I express my sincere thanks to Dr.T.NILOUFER USHA RANI,

constructive criticism and helpful suggestions throughout my project work. MHRM., M.Sc Phychology, Ph.D for her intellectual stimulation, inspiring guidance, I am deeply indebted to my Project Guide Dr. V. VANI M.Com.,

period of my project work M.Com. ANDHRA CHRISTIAN COLLEGE, for their co-operation during the express my profound sense of gratitude to the lecturers of Department of

my project. I wish to thank my parents and friends for the co-operation during the period of

(GARIKAPUDI SULOCHANA)

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#### A STUDY ON CUSTOMER SATISFACTION TOWARDS HIMALAYA PRODUCTS IN GUNTUR CITY

A project report Submitted in partial fulfillment of the requirement for the award of degree of

#### MASTER OF COMMERCE



Submitted by

Reg. No: Y23CO01001
PASUPULETI SIVA NAGA RAJU



Under the Guidance of

Dr. K. Sarada Devi

MBA., M.ED B.L., Ph.D

DEPARTMENT OF COMMERCE
ANDHRA CHRISTIAN COLLEGE

GUNTUR, ANDHRA PRADESH. 2022-2024

### ANDHRA CHRISTIAN COLLEGE, GUNTUR DEPARTMENT OF COMMERCE

#### **CERTIFICATE**

This is to certify that this "A STUDY ON CUSTOMER SATISFACTION TOWARDS HIMALAYA PRODUCTS IN GUNTUR CITY" has been submitted by PASUPULETI SIVA NAGA RAJU in partial fulfillment of the requirements for award of degree of MASTER OF COMMERCE as per the requirement of ACHARYA NAGARJUNA UNIVERSITY during the academic years 2022 -2024.

Project guide

Dr. K. Sarada Devi

MBA., M.Ed., BL., Ph.D

Head of the department

Dr. T. NILOUFER USHA RANI

M.Com. Phil., Ph.D.

**External Examiner** 



#### CERTIFICATE

24.07.2023

This is to certify that Mr.PASUPULETI SIVA NAGARAJU (Regd.No.Y23CO01001) student from Andhra Christen College, Guntur has successfully completed the project work titled "A STUDY ON CUSTOMER SATISFACTION" towards Himalaya Products in Guntur City, during the period 8 Weeks.

During the project work his participation was found to be good, hardworking and well disciplined.

For Himalaya Products

Authorized Signatory

#### DECLARATION

I PASUPULETI SIVA NAGA RAJU declare that this Project entitled "A STUDY ON CUSTOMER SATISFACTION TOWARDS HIMALAYA PRODUCTS IN GUNTUR CITY" has been prepared by me to submitted to ANDHRA CHRISTIAN COLLEGE, GUNTUR on partial fulfillment of the requirement for the award of the degree of MASTER OF COMMERCE.

I also declare that the project report is the result of my own effort and that is has not formed the basis for any degree, and other similar title submitted by anybody to ACHARYA NAGARJUNA UNIVERSITY or to any other university in any year.

PLACE: GUNTUR

DATE: 30/04/2024

#### ACKNOWLEDGEMENT

I wish to convey my deep sense of gratitude to Dr. K. MOSES, M.Sc., M.Ed., Ph.D., Principal of ANDHRA CHRISTIAN COLLEGE for providing with necessary infra-structural facilities of the Department in completing the project.

I express my sincere thanks to **Dr.T.NILOUFER USHA RANI**, **M.Com.,M.Phil.,Ph.D** Head of the Department of Commerce, for her valuable encouragement, suggestions and guidance in every stage of the completion of this project successfully.

I am deeply indebted to my Project Guide Dr. K. Sarada Devi MBA., M.Ed., BL., Ph.D for her intellectual stimulation, inspiring guidance, constructive criticism and helpful suggestions throughout my project work.

I express my profound sense of gratitude to the lecturers of Department of M.Com. ANDHRA CHRISTIAN COLLEGE, for their co-operation during the period of my project work.

I wish to thank my parents and friends for the co-operation during the period of my project.

(PASUPULETI SIYA NAGA RAJU)



#### THE HIMALAYA LOGO

- The Himalaya brand has much in common with the mountain range from which it draws its name. For centuries, the Himalayas have been an icon of aspiration and of man's quest to unlock nature's secrets.

  They represent purity and lofty ideals.
- Our logo is a visual definition of our brand identity. The leaf that forms the crossbar of the letter H represents the company's focus on herbal healthcare. The teal green reflects our closeness to nature, while the orange is evocative of warmth, vibrancy and our commitment to caring.
- The Himalaya brand represents wellness, both internal and topical. Our range of head-to-toe healthcare and personal care products spans the entire wellness spectrum, offering gentle, safe and efficacious care.
- Each and every product that carries our logo is backed by the high quality that is Himalaya's hallmark. It promises good health, well-being and a prescription for good living. Our logo symbolizes a promise delivered.

#### INTRODUCTION OF CUSTOMER SATISFACTION

Customer satisfaction is a key factor in formation of customer's desires for future purchase (Mittal & Kamakura, 2001). This fact, especially in the Middle Eastern cultures, where the social life has been shaped in a way that social communication with other people enhances the society, is more important (Jamal &Naser, 2002). Although satisfaction has been defined as the difference between expectation and performance, but there are differences between quality and satisfaction. For example, parasuramanet al. (1991) say that satisfaction is a decision made after experience while quality is not the same. Expectations for goods are "would", while in service quality literature, expectation for goods "should"

- Another limitation was short period of time for project and with in this the reveach was carried
- The study was confined only to Guntur city so it cannot be suitable for other
- 5) Getting accurate response due to their inherent problem is difficult

# HISTORY OF HIMALAYA:

being fed with a root to pacify them. The plant from which this was taken is Ran wolf is serpenting. research, Semina, the world's first anti-hypenensive drug, was launched in 1934, Fascinated by the plants effect on elephants. he had it scientifically evaluated. After extensive Eighty years ago. on a visit to Burma. Himalaya's founder, Mr. M. Mawl., saw restless elephants

pioneered research that has converted Ayurveda's herbal tradition into a complete range of proprietary formulations dedicated to healthy living and longevity. Today, these products have the tools of modern science to create pharmaceutical-grade ayurvedic products. We have This legacy of researching nature forms the foundation of Himalaya's operations. Himalaya uses consumers in 67 countries. found acceptance with medical fraternities and serve the health and personal care needs of









1950

Mr. M. Manal

forms The

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Launch of Serpina,

Dr. Roshan M.

Himalaya Drug

Mr. M. Misal,

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Mr. Karstein, a

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German

pharmaceutical

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facility is set up in

the world's top-

consultant, directs

Bangalore.

selling drugs.

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practitioners. medical

# MASHER OF COMMERCE



Reg. No: Y23C001001
PASUPULEIT SIVA NAGA RAJU



Parada Devi

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Devi

Devi

Devi

Commerce

Commerce

### A STUDY ON TRAINING AND DEVELOPMENT WITH REFERENCE TO

#### SANGAM MILK PRODUCER COMPANY LIMITED

A project report Submitted in partial fulfillment of the requirement for the award of degree of

#### MASTER OF COMMERCE



Submitted by Reg. No: Y23CO01002

SINGAMSETTI MANEESHA



Under the Guidance of

Dr. V. VANI

M.Com., MBA., MHRM., M.Sc Phychology, Ph.D

DEPARTMENT OF COMMERCE

ANDHRA CHRISTIAN COLLEGE

GUNTUR, ANDHRA PRADESH. 2022-2024

### ANDHRA CHRISTIAN COLLEGE, GUNTUR DEPARTMENT OF COMMERCE

#### **CERTIFICATE**

This is to certify that this "STUDY ON TRAINING AND DEVELOPMENT" SANGAM MILK PRODUCER COMPANYLIMITED, VADLAMUDI" has been submitted by SINGAMSETTI MANEESHA in partial fulfillment of the requirements for award of degree of MASTER OF COMMERCE as per the requirement of ACHARYA NAGARJUNA UNIVERSITY during the academic years 2022 -2024.

Project guide

Dr. V. VANI

M.Com., MBA., MHRM., M.Sc Phychology, Ph.D

Head of the department

Dr. T. NILOUFER USHA RANI

M.Com. Phil., Ph.D.



#### CERTIFICATE

Date: 16-07-2023

This is to certify that Ms. SINGAMSETTI MANEESHA (Reg. No: Y23CO01002) M.Com student of Andhra Christian College, Guntur has successfully completed his academic project work during the period from 8 weeks in the area of HR on the topic If "A STUDY ON TRAINING AND DEVELOPMENT" in SANGA DAIRY, Vadlamudi.



MANAGER (PERSONNEL)
MANAGER (Personnel)
SANGAM DAIRY
VADLAMUDI-522 213
Guntur Dist., A.P.

DECLARATION

I SIGAMSETTI MANEESHA declare that this Project entitled "A STUDY

ON TRAINING AND DEVELOPMENT" SANGAM MILK PRODUCER

COMPANY LIMITED, VADLAMUDI has been prepared by me to submitted to

ANDHRA CHRISTIAN COLLEGE, GUNTUR on partial fulfillment of the

requirement for the award of the degree of MASTER OF COMMERCE.

I also declare that the project report is the result of my own effort and that is

has not formed the basis for any degree, and other similar title submitted by anybody

to ACHARYA NAGARJUNA UNIVERSITY or to any other university in any year.

PLACE: GUNTU

DATE: 30/04/2024

## ACKNOWLEDGEMENT

necessary infra-structural facilities of the Department in completing the projec wish to convey my deep sense of gratitude to Dr. K. MOSES, M.Sc., M.Ed., Principal of ANDHRA CHRISTIAN COLLEGE for providing with

project successfully. encouragement, suggestions and guidance in every stage of the completion of this M.Com., M.Phil., Ph.D Head of the Department of Commerce, express my sincere thanks to Dr.T.NILOUFER USHA RANI, for her valuable

constructive criticism and helpful suggestions throughout my project work MHRM., M.Sc Phychology, Ph.D for her intellectual stimulation, inspiring guidance, I am deeply indebted to my Project Guide Dr. V. VANI M.Com., MBA.,

period of my project work. M.Com. ANDHRA express my profound sense of gratitude to the lecturers of Department of **CHRISTIAN** COLLEGE, for their co-operation during the

my project I wish to thank my parents and friends for the co-operation during the period of

SIMS

(SIGAMSETTI MANEESHA)

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#### A STUDY ON GOODS AND SERVICES TAX

#### WITH REFERENCE TO

#### NAGARJUNA CONSTRUCTION COMPANY LTD, HYDERABAD

A project report Submitted in partial fulfillment of the requirement for the award of degree of

MASTER OF COMMERCE



Submitted by

BITRA JAGADEESH Reg.No:Y23CO01005



Under the Guidance of

Dr.V.VANI

M.Com.,MBA.,MHRM.,M.Sc Phychology, Ph.D

DEPARTMENT OF COMMERCE

ANDHRA CHRISTIAN COLLEGE

GUNTUR, ANDHRA PRADESH. 2022-2024

#### ANDHRA CHRISTIAN COLLEGE, GUNTURDEPARTMENTOFCOMMERCE

#### **CERTIFICATE**

This is to certify that this "STUDY ON GOODS AND SERVICES TAX" NAGARJUNA CONSTURCTION COMPANY LTD, HYDERABAD" has been submitted by BITRA JAGADEESH in partial fulfillment of the requirements for award of degree of MASTER OF COMMERCE as per the requirement of ACHARYA NAGARJUNA UNIVERSITY during the academic years 2022 -2024.

Project guide

Dr.V. VANI

M.Com.,MBA.,MHRM.,M.ScPhychology,Ph.D

Head of the department

Dr.T.NILOUFERUSHARANI

M.Com.Phil.,Ph.D.



Date:20.07.2023

#### **TO WHOM SO EVER IT MAY CONCERN**

This is to certify that Mr. BITRA JAGADEESH (Regd No:Y23CO01005) a student of Andhra Christian College, Guntur Dist., has successfully completed the project work titled "A STUDY ON GOODS AND SERVICES TAX" during the period 8 Weeks in our organization.

During the project work his participation was found to be good, hardworking and well disciplined.

For Nagariuna Construction Company Ltd

Authorized Signator



Date:20.07.2023

#### TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. BITRA JAGADEESH (Regd No:Y23CO01005) a student of Andhra Christian College, Guntur Dist., has successfully completed the project work titled "A STUDY ON GOODS AND SERVICES TAX" during the period 8 Weeks in our organization.

During the project work his participation was found to be good, hardworking and well disciplined.

For Nagariyaa Construction Company Ltd

Authorized Signator

#### **DECLARATION**

I BITRA JAGADEESH declare that this Project entitled "A STUDY ON GOODS AND SERVICES TAX" NAGARJUNA CONSTRUCTION COMPANY LTD, HYDERABAD has been prepared by me to submitted to ANDHRA CHRISTIAN COLLEGE, GUNTUR on partial fulfillment of the requirement for the award of the degree of MASTER OF COMMERCE.

I also declare that the project report is the result of my own effort and that is has not formed the basis for any degree, and other similar title submitted by anybody to ACHARYA NAGARJUNA UNIVERSITY or to any other university in any year.

PLACE:GUNTUR

DATE: 30/4/2024

#### ACKNOWLEDGEMENT

I wish to convey my deep sense of gratitude to Dr. K. MOSES, M.Sc., M.Ed., Ph.D., Principal of ANDHRA CHRISTIAN COLLEGE for providing with necessary infra-structural facilities of the Department in completing the project.

I express my sincere thanks to **Dr.T.NILOUFER USHA RANI**, **M.Com.,M.Phil.,Ph.D** Head of the Department of Commerce, for her valuable encouragement, suggestions and guidance in every stage of the completion of this project successfully.

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I express my profound sense of gratitude to the lecturers of Department of M.Com. ANDHRA CHRISTIAN COLLEGE, for their co-operation during the period of my project work.

I wish to thank my parents and friends for the co-operation during the period of my project.

B. Jogodeesh (BITRA JAGADEESH)

中的"基本"的是ATTMAL

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